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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
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F. No. : BSNLCO-COMN/12(11)/12/2021-NWP-GSM-1

Dated: 16-04-2021.

To
Sh. C. Muthusubramanian,
2/2A, St. Thomas Road,
Thendral Nagar, Maharajanagar
Post – Tirunelveli, District - Tirunelveli

Sub: Launch of 4G services and Asset Monetization - reg.

Kindly refer to your grievance no. DOTEL/ E/2021/10057 regarding launch of 4G services and asset monetization.

In this regard, I would like to provide you the current status of both the matters which is as follows:

Launch of 4G services:

Presently BSNL is providing 4G services on limited scale using existing 3G spectrum. In this arrangement, 8637 no. of 4G eNode-Bs are working in BSNL network.

Subsequent to approval from Union Cabinet for revival of BSNL and MTNL, including administrative allotment of spectrum for providing 4G services, BSNL floated a tender on 23.03.2020 for procurement of 4G equipment for approx. 57 K sites. However, the said tender was cancelled on 01.07.20 in view of PMI (Preference to Make in India) complaints by Indian Industry for their participation, in larger public interest.

Subsequently, based on the directions received from DoT, in line with the 'AtmaNirbhar Bharat' initiative of the Government of India, BSNL invited Expression of Interest (EoI) on 01st January, 2021 thereby providing an opportunity to the Indigenous manufacturers to technically prove their product by participation in the PoC (proof of concept). Upon successful completion of PoC, the bidder will become eligible to participate in the upcoming 4G tender of BSNL.

BSNL issued clarifications to the queries raised by prospective bidders against EoI on 05.04.2021. The last date for submission and opening of bids is 22.04.2021 and 23.04.2021 respectively. After successful completion of PoC, BSNL will again float the tender for procurement of 4G equipment for approx. 57000 sites (50000 for BSNL and 7000 sites for MTNL).

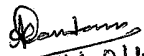
Asset Monetization:

BSNL is aggressively pursuing monetization of spare land/building assets as per the revival package. Already a list of 14 properties has been submitted to DIPAM (Department of Investment and Public Asset Management) in first phase for monetization and another 24 properties have been identified for monetization in Phase-2. The value of 14 properties in Phase-1 is Rs 5094 Crores at circle rates and the value of 24 properties in Phase-2 is Rs 3042 Crores at circle rates.

BSNL has already earned a revenue of Rs 363.16 Cr. through such monetization since the announcement of revival package in Oct-2019. The details are attached at Annexure-1.

The pace of monetization of land is slow primarily due to various permissions required from the state government agencies such as change in land use, removal of reservations and designations, mutation of properties etc. However, active persuasion is being done by BSNL and DoT with the concerned agencies for early removal of the hindrances and obtaining the requisite permissions.

This is issued with the approval of competent authority.


16.04.2021
(A.K. Gautam)
DGM (CMTS-P-2)

ANNEXURE-1

BSNL LAND/BUILDING MONETIZATION AFTER REVIVAL PACKAGE

SN	Details	Amount realized
1	Rental amount earned from leasing of spare space in buildings from 1 st Oct 2019 to 31 st Mar 2020	Rs.80.22 cr.
2.	Sale of plot at Bambolim, Goa to Directorate General of Lighthouses and Lightships (DGLL)	Rs.14.97 cr.
3.	Monetization by way of Right of Way for laying 220kV underground cable along the boundary of BSNL plot at Telecom Factory Deonar, Mumbai	Rs.19.53 cr.
4.	Acquisition of land at Gachibowli, Hyderabad by Greater Hyderabad Municipal council	Rs.23.94 cr.
5.	Sale of plot at A-4, Sector-33A, Noida to Central Board of Secondary Education (CBSE)	Rs.64.5 cr.
6.	Rental amount earned from leasing of spare space in buildings from 1 st Apr 2020 to 31 st Mar 2021	Rs.160 cr.
	TOTAL=	Rs.363.16 cr.

AP
13/04/2021
AGM (LM), BSNL CO.